

# 2010 Lateral Partner Hires

Manatt, Phelps & Phillips, LLP



## Why Manatt?

It won't surprise you that partners seeking the right platform for their practices are looking for the very same thing as our clients are: the right blend of experience, a commitment to substantive excellence, and an approach to service delivery that underscores that the firm understands and appreciates how clients think and what they care about.

Virtually all law firms make the same claims. But all law firms are not alike, and the differences can be as fundamental as a firm's practice mix, its geographic footprint, and its philosophy of practice and service delivery.

Culture is also a significant component of what makes a law firm a good fit, both for clients and for lateral hires, and increasingly we hear both tell us that they chose Manatt because of a desire to work with like-minded people who share their values. Our unwavering commitment is to hire lawyers who demonstrate the highest caliber of legal thinking and work product and who place a premium on collaboration and teamwork.

## Awards & Rankings



Manatt was ranked in Advertising, Advertising; Litigation, Environment, Healthcare, Intellectual Property, Land Use, Media & Entertainment, Real Estate, and Talent; 17 firm lawyers were also ranked.



Fifty-eight firm lawyers were recognized as America's leading lawyers.



Manatt scored four Tier 1 national rankings in Advertising, Banking and Finance, Corporate, and Entertainment, and 31 metropolitan designations.



The firm received an honorable mention as 2009 Litigation Department of the Year.



Manatt was ranked in three areas: Marketing and Advertising; Mergers, Acquisitions and Buyouts; and Real Estate and Construction.



The firm was named a "Best Law Firm for Women" for the fourth consecutive year.



Top rating of 100 percent for the fourth consecutive year in the Corporate Equality Index for LGBT employees.



Manatt received the ABA's Pro Bono Publico award, the nation's highest pro bono honor, for its work with the Holocaust Survivors Justice Network.



A message from the  
CEO and Managing Partner

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**Our 2010 professional hires are truly exceptional. Across all offices and practices, the caliber of incoming talent exceeds our highest expectations. Our ability to attract all-stars of this stature speaks to our national standing as the go-to source for quality, results-focused legal representation.**

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— William T. Quicksilver  
Chief Executive Officer and Managing Partner



**Marc Roth**  
Partner  
New York  
Advertising, Marketing  
& Media

## Advertising

### Consumer marketing law pioneer Marc Roth joins Manatt's New York office from Time Warner subsidiary.

With the world of online brand promotion evolving at Internet speed, it's up to skilled consumer marketing attorneys like **Marc Roth** to provide trusted representation. For over 20 years Marc has kept pace with rapidly changing technologies in customer acquisition, retention and promotion-based marketing programs, most recently at Time Warner subsidiary Synapse Group. As a partner in our industry-leading Advertising practice, Marc assists clients in the legal, regulatory and legislative issues surrounding affinity and loyalty marketing programs, emerging media, and consumer privacy. Marc is also a widely published author and a member of numerous industry groups.



**Jonathan Bloch**  
Partner  
Los Angeles  
Co-Chair, Private Equity and  
Venture Capital  
Capital Markets  
Corporate & Finance



**Tom Leary**  
Partner  
Orange County  
Capital Markets  
Corporate & Finance

## Corporate & Finance

### Institutional investment authority Jonathan Bloch joins Manatt's Los Angeles office as a partner.

For more than 15 years **Jonathan Bloch** has demonstrated his uncommon talent for guiding complex fund formation issues, raising capital for companies in technology, real estate, telecommunications, manufacturing and Internet distribution. And if you've ever enjoyed an afternoon at the Santa Monica Pier, you can thank Jonathan for his work in developing and building the popular amusement park there. Now, as a Manatt partner with our Los Angeles Corporate and Finance team, Jonathan focuses on matters involving venture capital, private equity and alternative investments. He also provides guidance in partnership formation, successfully reviewing and negotiating agreements and side letters for over 30 partnerships.

### Respected corporate partner Tom Leary joins Manatt's Orange County office.

**Tom Leary** has distinguished himself in transactional and litigation matters across a wide range of industries, including manufacturing, retailing, apparel, restaurants, food and beverage distribution, Internet media and advertising, e-commerce, professional services, insurance, and healthcare. He joins Manatt as a partner in our Orange County office following service as general counsel of a publicly traded national retailer. Tom's addition brings even more depth to the office's Corporate and Finance team, providing highly regarded proficiency in a variety of disciplines, including corporate governance, SEC reporting and compliance, mergers and acquisitions, public and private securities offerings, corporate finance, nonprofit entities, executive compensation, labor and employment, and intellectual property.



**Holly Roth**  
Partner  
Washington, D.C.  
Government & Regulatory



**Claudia Wagner**  
Partner  
New York  
Government & Regulatory

## Government & Regulatory

### Noted government contract authority Holly Roth joins Manatt's D.C. office from McDermott, Will & Emery.

Few understand the complex world of government contracts at the federal, state and local levels as well as skilled attorney **Holly Roth**. For over 20 years Holly has proven to be remarkably able at representing clients in procurement matters as well as in the areas of federal assistance agreements and grants. Her addition to the D.C. office further strengthens a Government and Regulatory practice that is already counted among the area's most highly regarded. Among her areas of focus, Holly has made a name for herself for having brought or defended bid protests, contract appeals, contract interpretation and wrongful terminations of prime contracts by federal agencies, and subcontracts by prime contractors.

### Manatt adds veteran New York City government advisor Claudia Wagner and her team to New York office.

New York City has long been known for the complexity of its laws, regulations and policies. **Claudia Wagner** has earned a well-regarded reputation for understanding the structure, legal framework and operations of the City. She and her colleagues have advised and represented diverse clients in the public and private sectors for over 25 years. As a partner and co-chair of Manatt's New York City Government practice, Claudia adds a rich understanding in the arenas of telecommunications, transportation, real estate and trade organizations, as well as nonprofit and major cultural entities. She and her colleagues counsel, advise and advocate for these clients in matters of legislation, land use, community relations, contracting and franchising. Joining Claudia at Manatt is a team of advisors and senior advisors.



**Deborah Bachrach**  
Special Counsel

New York  
Healthcare

## Healthcare

**Distinguished healthcare attorney Deborah Bachrach rejoins Manatt's New York office as special counsel.**

**Deborah Bachrach** returns to Manatt after five years of service as the Medicaid Director and Deputy Commissioner of Health for the New York State Department of Health Insurance Programs. Under Deborah's leadership, New York State revamped its Medicaid program and instituted a broad range of landmark reforms. Her public-sector work earned Deborah numerous distinctions, including several industry awards. Now, as special counsel, Deborah's 20-year health policy experience adds even more depth to Manatt's New York practice, providing clients with insider understanding of federal and Medicaid reform. Prior to government service, Deborah was a Manatt partner from 1992 to 2006.



**Patricia Boozang**  
Managing Director  
New York  
Healthcare

## Healthcare

**Proven healthcare policy and regulatory advisor Patricia Boozang is named a managing director in Manatt's New York office.**

As a managing director of Manatt Health Solutions, **Patricia Boozang** directs an association of nine managed care plans for New York residents. This leadership experience, along with her direction of policy initiatives for the states of New York and California, puts Patricia in an advantageous position in the healthcare policy discussion. A prolific author, Patricia also exerts broad influence through her writings for a variety of respected foundations, governmental agencies and provider groups. Today her experience in Medicaid, CHIP and other public programs pushes the Manatt Healthcare practice well to the forefront of policy and legal advisors.



**Thomas Enders**  
Managing Director  
New York  
Healthcare



**Jonah Frohlich**  
Managing Director  
San Francisco  
Healthcare

### **Accomplished healthcare innovator Thomas Enders joins Manatt from Computer Sciences Corporation.**

**Thomas Enders** has had a remarkable 20-year career guiding organizational response to ever-changing healthcare policy and business practice. Now, as a managing director of Manatt Health Solutions, Thomas will focus his talents on state health reform strategy, provider restructuring and international health policy on behalf of Manatt clients. His long history of helping guide the nation's leading academic medical centers, delivery networks, children's hospitals and associations puts Thomas in a unique position to help lead the response to reform with assurance and innovation. A sought-after speaker and accomplished writer, Thomas is a nationally respected thought leader on healthcare policy and practice.

### **Renowned health IT leader Jonah Frohlich joins Manatt's San Francisco office from a California health agency.**

**Jonah Frohlich** knows all about the challenges and opportunities facing health information technology (HIT). As the deputy secretary of HIT for the state of California, Jonah knows as few do what is possible in today's environment. Responsible for coordinating the state's \$1.5 billion electronic health records program, he led the charge to bring a new level of quality and efficiency to the state's healthcare system. Now he brings that insight and those leadership skills to Manatt as a managing director of Manatt Health Solutions. Jonah, a noted author and speaker, is also broadly connected to the health industry as a member of an array of policy and advisory committees.



**Stephanie Kanwit**  
Counsel

Washington, D.C.  
Healthcare



**Debra Alligood White**  
Partner

Washington, D.C.  
Healthcare

## Healthcare

**Famed healthcare policy and law professional Stephanie Kanwit joins Manatt's D.C. office from a key trade group.**

**Stephanie Kanwit** has represented a who's who of high-profile healthcare associations and providers, including America's Health Insurance Plans, the Pharmaceutical Care Management Association and Aetna, among others. Her central position at the confluence of the public and private sectors gives her a unique understanding of emerging healthcare policy matters and the evolving course of litigation and advocacy. A prominent speaker, Stephanie shares her knowledge at many legal and healthcare gatherings nationwide. She is no stranger to federal officials and is frequently called upon to provide expert testimony to the FTC, U.S. Department of Labor and Congress. Over the course of Stephanie's 35 years of private practice and public service, few have been able to claim a more distinguished record in healthcare policy and law.

**Acclaimed transactional attorney Debra Alligood White joins Manatt's D.C. office from Milbank, Tweed, Hadley & McCloy.**

Nationally recognized attorney **Debra Alligood White** has joined Manatt as a partner in the D.C. Healthcare division. Debra commands a unique understanding of strategic M&A and commercial transactions, especially as they pertain to health insurance companies and provider organizations. Her remarkable record of achievement also includes a broad range of transactions across many industries, from outsourcing agreements to restructuring, divestiture and procurement deals in telecommunications, publishing and manufacturing. A proven dealmaker, Debra has been cited as one of the nation's leading lawyers by *Chambers USA* and others.



**Mike Ryu**  
Partner

Washington, D.C.  
Litigation

## Litigation

**Skilled international patent litigator Mike Ryu joins Manatt's D.C. office from a leading French intellectual property law firm.**

**Mike Ryu** understands the intricacies of U.S. and foreign intellectual property rights, having represented clients in Paris for more than eight years. As a Manatt partner in our D.C. office, Mike lends his international perspective to clients seeking to obtain, exploit and defend intellectual property rights here and abroad. His diverse technical experience includes semiconductor chip manufacturing, glass and carbon fiber composite materials, thin-film transistors, and other advanced electronic and manufacturing technologies. Mike's technical understanding is supported by his undergraduate degree in aerospace engineering.



**Stephen Sulzer**  
Partner

Washington, D.C.  
Litigation

## Litigation

### **Top patent litigator Stephen Sulzer and his team join Manatt's D.C. office from Connolly Bove Lodge & Hutz.**

Internationally renowned patent litigator **Stephen Sulzer**, partner, and two talented counsels with broad patent litigation experience have significantly widened the scope of services of Manatt's Washington, D.C., Intellectual Property practice. The trio brings a wealth of specific know-how to our IP practice. Stephen is a familiar name in federal court cases and Section 337 proceedings before the U.S. International Trade Commission, representing a broad array of clients over the last 25 years. He is also accomplished in patent licensing and licensing-related antitrust issues.



**Becca Wahlquist**  
Partner  
Los Angeles  
Litigation



**Jacqueline Wolff**  
Partner  
New York  
Litigation

### **Award-winning commercial litigator Becca Wahlquist joins Manatt's Los Angeles office from Kirkland & Ellis.**

From garnering California Lawyer of the Year honors and scoring major victories for corporate clients to her headline-making pro bono work on behalf of death-row inmates, **Becca Wahlquist** has fashioned a remarkable career as one of California's most successful commercial litigators. Now, as a partner in Manatt's Los Angeles Litigation division, she adds her proficiency in contract and business tort claims, class action cases, and putative classwide arbitrations to the team's industry-leading practice. Becca's record of favorable outcomes is impressive. Her work on behalf of DirecTV, in particular, has drawn national attention. In a case hailed as one of the Top 100 Verdicts of the Year by the *National Law Journal*, DirecTV was awarded a \$62 million judgment in a suit Becca and her team argued.

### **Jacqueline Wolff joins Manatt's New York office from Covington & Burling.**

White-collar criminal defense lawyer **Jacqueline Wolff** has joined Manatt's Litigation division from Covington & Burling LLP. Prior to that, Jacqueline was a former Assistant U.S. Attorney, Frauds Division in the District of New Jersey. Jacqueline has a distinguished track record defending corporations and individuals in criminal matters, including those relating to the Foreign Corrupt Practices Act (FCPA); the Food, Drug and Cosmetic Act; the False Claims Act; and healthcare, tax and securities fraud. She has also successfully represented employers under investigation for immigration crimes. She has led internal investigations and regularly assists corporations in designing compliance programs. Her background as a successful prosecutor and defender gives clients unique advantages in anticipating compliance issues. Jacqueline is a frequent speaker in the FCPA and pharma arenas and has been widely published in the legal press.

# Manatt Strategic Growth and Recruiting Committee

## ATTORNEY MEMBERS

### Chair

William T. Quicksilver  
CEO and Managing Partner  
Los Angeles  
310.312.4210  
wquicksilver@manatt.com

### Office Directors

#### Albany

Jim Lytle  
Partner, Government Division

#### Los Angeles

Jack Yeh  
Partner, Litigation Division  
Chair, Diversity Committee

#### New York

Kimo Peluso  
Partner, Litigation Division

#### Orange County

Dean Zipser  
Partner, Litigation Division

#### Palo Alto

Kathryn Barry Bartow  
Partner, Litigation Division

#### Ron Katz

Partner, Litigation Division

#### Sacramento

Phyllis Marshall  
Counsel, Government Division

#### San Francisco

Amy Briggs  
Partner, Litigation Division

#### Washington, D.C.

Chris Cole  
Partner, Litigation Division

## RECRUITING DEPARTMENT

For questions or opportunities,  
please contact:

Susan Reonegro  
National Recruiting Manager  
212.790.4676  
sreonegro@manatt.com

Brynne Lehner  
National Recruiting Coordinator  
310.312.4223  
blehner@manatt.com



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Albany  
Los Angeles  
New York  
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Sacramento  
San Francisco  
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